



BOA MEETING ITEM 10 : NEW EFC DATABASE PROJECT

March 24th, 2025

Virtual meeting

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DEVELOPMENT



- KA Saas platform (V-Tiger) was technically proposed and approved by the BoA on Dec 3rd, 2024 to host and manage the transferred EFC database from Dechema.
 - ▣ Proposal including the assistance of an advisor Mr. Christophe Clément, who proposed services for data transfer, integration into the platform, technical support to General Secretariat & COO for implementation.
 - ▣ Reminder about the quote:
 - IT advisory costs: preparation, configuration & project management: 3.5 k€
 - Annual licence fee (Saas platform): ca. 2.6 k€
 - Training of the EFC team: from 500 € + TA credit hours (600 € for 8 hours)
 - Dechema costs for database transfert: range 1.25- 3.75 k€
- Virtual meeting with Christophe Clément and Dechema IT experts mid of January
 - ▣ Structure of the existing database and modalities of the transfer & Decision to receive 2 samples of existing data for review by C. Clément,
- Samples received early February and commented by C. Clément
 - ▣ Few minor remarks

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CURRENT SITUATION



- Awaiting for full data file from DECHEMA
- Need of ca 3 months to get the database developed and operational by C. Clément

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CRM SaaS platform: outsiders

We have looked for alternative and more SMB-oriented CRM SaaS platforms:
[Zoho CRM](#) and [vtiger](#).

PROS:

powerful CRMs, **gateways** with emailing platform [MailChimp](#), Google Workplace and Microsoft 365, among others.

CONS:

[Zoho CRM](#) being a bit more complex than [vtiger](#)

Microsoft Sharepoint based database

[Microsoft Sharepoint](#) is a great **Intranet** and collaboration platform.

PROS:

Full integration of Microsoft 365 / tools.

CONS:

Heavy and complex platform, usually high development and maintenance costs.

⇒ We do not have expertise on MS Sharepoint, however I would not recommend an intranet platform over a CRM platform for a CRM oriented goal.

☐ Dynamics, preferable to Access

What is the difference between Microsoft Access and Dynamics?

Microsoft Access is a database management system from Microsoft that combines the relational Microsoft Jet Database Engine with a graphical user interface and software-development tools. Microsoft Dynamics 365 is a CRM providing sales, marketing, and service functionality. It is offered as SaaS and on-premise.

☐ Access “Not the best option”